



MEDICAL OFFICE MARKET REPORT



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There's a great deal of activity with Medical Office in our market, and this report aims to document some of the high points. We hope you find the included property data informative. As always, don't hesitate to reach out directly if there is any additional data we can provide.



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**WE KNOW THE EVANS-
MARTINEZ CORRIDOR**

CALL TO DISCUSS OR W/ QUESTIONS

FEATURED PROPERTIES

1219 WEST WHEELER PKWY



Meybohm Commercial is pleased to present this leased Class-A medical office portfolio with durable "mission-style" stone exterior in East August off West Wheeler Parkway in the heart of the Doctors Hospital medical node. The portfolio consists of four separate properties, three of which feature medical office buildings occupied by strong medical tenants with long-term leases. The fourth is a parcel of land on which a planned 4,000 square foot medical office could be built. For an additional \$720,000, the 4000 square foot square foot building referenced in this package can be constructed in the same architectural style of the surrounding properties. This represents a rare opportunity to own low-maintenance, high-end medical office with strong tenants in place in one of Augusta's most important locations for medical services.

1220 George C. Wilson



Meybohm Commercial is pleased to present this 3,140 square foot medical office space for lease. Originally built as Joseph M. Still Burn Center, this building has been separated into four spaces with the subject space occupying the middle of the building. Other tenants in the building include St. Joseph's Hospice, Aesthetics Essentials of Augusta, and Comprehensive Contingency Task Force Medical Clinic. Additionally, there is a large storage building that is included with space. Utilities are included in the lease rate. Upon first entering the space, there is a large waiting area that would be suitable for large patient flow. The space features a variety of potential configuration options with multiple offices featuring existing water for use as patient rooms (and potential for easily adding more.)

1008 Druid Park



Meybohm Commercial is proud to exclusively present this medical practice for sale and lease in Augusta, GA. The building is currently the home of Midlands Prosthetics and Orthotics, which was recently bought out by Hanger Prosthetics. The building was built in 1959, and renovated in 2013. The building is comprised of a 3137 SF medical office housing exam rooms and office space, and a 831 SF warehouse/manufacturing floor where prosthetics are built and tested. The building would be ideal for any medical or professional use.

367 Fury's Ferry Rd.



Meybohm Commercial is proud to exclusively present this prime .86 Acre development site on Fury's Ferry Rd, in the heart of Martinez, GA (Augusta, GA MSA). This property would be ideal for retail, medical, or professional use. The property features a right-in-right out access on Fury's Ferry Road. The property also boasts nearly 190 feet of frontage, and is zoned C1. Located on Fury's Ferry Rd, one of the area's primary thoroughfares, where the property sees 18.4K vehicles per day of traffic. Water and Sewer are located on the property. Located near Columbia County's West Lake Medical district on Fury's Ferry Road.

Upon entering the building features a waiting area with an accessible administrative intake office. The building currently features four different patient

AVAILABLE MEDICAL PROPERTIES

1265 INTERSTATE PKY

1265 Interstate Pky | Augusta, GA 30909



Sale Price: \$650,000
 Building SF: 5,060 SF
 Lot Size: 0.46 Acres
 Price PSF: \$128.46
 Year Built: 2000
 Listing Broker: Joe Edge

Top quality medical office investment property. Property is divided into two suites. The main space is medical office and is 3,460 SQFT and back space is 1,600 SQFT. Great income property. The building is located in a booming area of West Augusta with new retail

460 N BELAIR RD

460 N Belair Rd | Augusta, GA 30809



Sale Price: \$599,000
 Building SF: 4,265 SF
 Lot Size: 1.35 Acres
 Price PSF: \$140.45
 Year Built: 1969
 Listing Broker: Jordan Collier

Meybohm Commercial is pleased to present this strategically located medical space, directly across the street from a University Hospital medical complex, neighboring the dense retail corridor of Washington Road, and just north of Evans Town Park featuring destination

431 WALKER ST

431 Walker St | Augusta, GA 30901



Sale Price: \$395,900
 Building SF: 4,000 SF
 Lot Size: 0.1 Acres
 Price PSF: \$98.98
 Year Built: 1896
 Listing Broker: Janie Peel

This is beautiful office building with a spacious conference room, several private offices and even a cozy waiting area for clients. This office building also has a downstairs, separate egress and

2755 NEW BARTON CHAPEL RD

2755 New Barton Chapel Rd | Augusta, GA 30906



Sale Price: \$399,999
 Building SF: 2,931 SF
 Lot Size: 0.27 Acres
 Price PSF: \$136.47
 Year Built: 1985
 Listing Broker: David Greene

Property located at the intersection of Barton Chapel and Deans Bridge Rd * Currently used as a dental office * Building and dental practice can be both purchased * Call David at 706-284-7700 for more info

1100 W LAKE COMMONS DR

1100 W Lake Commons Dr | Augusta, GA 30907



Sale Price: \$7,250,000
 Building SF: 11,387 SF
 Lot Size: 1.92 Acres
 Price PSF: \$636.69
 Year Built: 2019
 Listing Broker: Jordan Collier

Medical Net Lease
 Exceptional Demographics
 Annual Rent Increases

4210 COLUMBIA RD

4210 Columbia Rd | Martinez, GA 30907



Sale Price: \$1,180,000
 Building SF: 11,197 SF
 Lot Size: 0.6 Acres
 Price PSF: \$105.39
 Year Built: 2002
 Listing Broker: Ryan Burke

60-Day Post Close Vacate – The seller currently has a CPA practice in the building and plans to vacate within 60 days after the close of escrow.
 Medical Office Zoning – Many uses are zoned for this location, allowing an owner/user or

813-815 12TH ST

813-815 12th St | Augusta, GA 30901



Sale Price: \$525,000
 Building SF: 5,208 SF
 Lot Size: 0.47 Acres
 Price PSF: \$100.81
 Year Built: 1973
 Listing Broker: Jordan Collier

Located in Augusta's Premiere Medical District Opportunity Zone
 Additional Upside through Renovation of 3,850 Neighboring Property Included in Sale

1456 WALTON WAY

1456 Walton Way | Augusta, GA 30901



Sale Price: \$975,000
 Building SF: 4,660 SF
 Lot Size: 0.28 Acres
 Price PSF: \$209.23
 Year Built: 1978
 Listing Broker: Davis Beeman

The property was formerly an Eye Care Center. The building is 4,660 SF and the property contains five parking spaces per 1,000 SF. The building is situated on the front of the property facing Walton Way and has very good visibility and accessibility from both

AVAILABLE MEDICAL PROPERTIES

LAFAYETTE CENTER (OPPORTUNITY ZONE): 4 PROPERTIES FOR SALE
 971 Broad St. | Augusta, GA 30901



Sale Price: \$1,340,000
 Building SF: 62,587 SF
 Price PSF: \$21.41
 Year Built: -3
 Listing Broker: Janie Peel

Lafayette Center is a historic downtown block named after the French Revolutionary War hero, the Marquis de Lafayette who visited Augusta in 1825. On January 21, 1986, Augusta Tomorrow held the dedication of the renovated Lafayette Center. Bankers First anchored one

971 BROAD ST
 971 Broad St | Augusta, GA 30901



Sale Price: \$600,000
 Building SF: 23,253 SF
 Lot Size: 0.15 Acres
 Price PSF: \$25.80
 Year Built: 1949
 Listing Broker: Clay Williams

630 13TH ST
 630 13th St | Augusta, GA 30901



Sale Price: \$7,100,000
 Building SF: 21,430 SF
 Lot Size: 1.59 Acres
 Price PSF: \$331.31
 Year Built: 2002
 Listing Broker: Jordan Collier

Meybohm Commercial is pleased to present Augusta Vascular, strategically located at the forefront of Augusta's medical district and downtown. This investment opportunity offers purchasers the opportunity to acquire a well-located medical office with strong tenants

925 LANEY WALKER BLVD
 925 Laney Walker Blvd | Augusta, GA 30901



Sale Price: \$1,690,000
 Building SF: 16,095 SF
 Lot Size: 0.75 Acres
 Price PSF: \$105.00
 Year Built: 2004
 Listing Broker: Joe Edge

CLASS-A OFFICE BUILDING located within minutes of the Augusta Judicial Center and US Courthouses, the Downtown Medical District, Walton Way retail and restaurants, and the vibrant Historic Downtown District. This handsome brick building features modern

107 WALNUT LN
 107 Walnut Ln | North Augusta, SC 29860



Sale Price: \$385,000
 Building SF: 11,027 SF
 Lot Size: 1.54 Acres
 Price PSF: \$34.91
 Year Built: 2017
 Listing Broker: Tripp Wilson

1.11 Acre
 Cleared and rough graded
 All Utilities on site

1369 REYNOLDS ST
 1369 Reynolds St | Augusta, GA 30901



Sale Price: \$750,000
 Building SF: 5,970 SF
 Lot Size: 1.01 Acres
 Price PSF: \$125.63
 Year Built: 1968
 Listing Broker: Janie Peel

Completely Renovated with New Roof, New HVAC, Flooring and Paint. This property includes a parking lot with 60 parking spaces, on a 1.01 acre lot. This building has executive offices and collaboration spaces plus open spaces that could be used for a multitude of purposes.?

3940 WASHINGTON RD
 3940 Washington Rd | Augusta, GA 30907



Sale Price: \$850,000
 Building SF: 4,000 SF
 Lot Size: 0.76 Acres
 Price PSF: \$212.50
 Year Built: 1970
 Listing Broker: Parker Dye

Former Carter Electric office space available for lease. This 4,000 sq ft suite has 8 offices, an executive office with bathroom, a conference room, reception area, 2 bathrooms and a large storage area in the rear. This location on Washington Rd will give the user access to over

808 STEVENS CREEK RD
 808 Stevens Creek Rd | Augusta, GA 30907



Sale Price: \$1,250,000
 Building SF: 6,000 SF
 Lot Size: 1.24 Acres
 Price PSF: \$208.33
 Year Built: 1977
 Listing Broker: Jacob Glover

Prime location for a medical office. 6,612 Sq Ft. This structure comes with 16 separate and 2 offices with two or three offices inside (joint). One front retail and showroom floor. A front foyer, lounge and waiting room area. Storage space in the back that can be easily fitted for

MEDICAL SALE COMPS

Property Address	Property Name	Area	Sale Date	Building SF	AC	Sale Price	Price Per SF	Year Built	Class
4106 Columbia Rd	University Medical Center	Augusta	10/18/2021	26,880	1.82		\$ -	1985	C
3686 Wheeler Rd		Augusta	10/4/2021	11,221	3.96	\$3,145,000	\$ 280.28	1990	B
2030 Walton Way		Augusta	10/4/2021	3,500	0.88	\$1,050,000	\$ 300.00	1998	C
2600 Wrightsboro Rd		Augusta	9/28/2021	2,357	0.39	\$289,000	\$ 122.61	1978	C
2603 Commons Blvd		Augusta	9/17/2021	3,252	0.44	\$395,000	\$ 121.46	1985	B
1620 Central Ave		Augusta	9/15/2021	1,716	0.17	\$159,900	\$ 93.18	1921	B
1217 George C Wilson Dr (Part of Multi-Property Sale)	Multi-Property Sale	Augusta	9/13/2021	5,834	0.61		\$ -	1986	B
1215 George C Wilson Dr (Part of Multi-Property Sale)	Multi-Property Sale	Augusta	9/13/2021	7,000	0.48		\$ -	1990	B
1930-B Highland Ave		Augusta	9/8/2021	5,894	0.46	\$515,000	\$ 87.38	1974	B
4567 Cox Rd		Evans	8/10/2021	4,600	0.43	\$215,000	\$ 46.74	1971	C
2100 Central Ave	Suite 6-7	Augusta	8/2/2021	8,942	0.20	\$500,000	\$ 55.92	1984	B
2301 Wrightsboro Rd		Augusta	7/29/2021	1,714	0.28	\$214,000	\$ 124.85	1935	B
2556 Tobacco Rd		Hephzibah	7/23/2021	12,000	1.37	\$1,200,000	\$ 100.00	2004	B
2556 Tobacco Rd		Hephzibah	7/16/2021	12,000	1.37	\$2,352,000	\$ 196.00	2004	B
4210 Columbia Rd	Office Bldg # 5 - Martinez, GA 30907	Martinez	6/21/2021	4,125	0.25	\$391,000	\$ 94.79	1997	B
2841 Deans Bridge Rd		Augusta	6/16/2021	6,600	1.37	\$2,400,000	\$ 363.64	2005	C
501 E Martintown Rd		North Augusta	5/21/2021	2,326		\$380,000	\$ 163.37		B
1232 Augusta West Pky	Medical Square of Augusta	Augusta	5/10/2021	1,581		\$193,000	\$ 122.07	1986	C
325 Georgia Ave	University Primary Care	North Augusta	4/19/2021	9,980	0.69	\$3,895,000	\$ 390.28	2017	B
2431 Peach Orchard Rd		Augusta	3/17/2021	4,517	0.50	\$200,000	\$ 44.28	1987	C
1926 Thomas Ln		Augusta	2/25/2021	3,835	0.30	\$297,000	\$ 77.44		C
1244 Augusta West Pky	Medical Square of Augusta	Augusta	2/19/2021	1,500		\$ -	\$ -	1988	C
536 W Martintown Rd		North Augusta	2/2/2021	6,176	1.25	\$775,000	\$ 125.49	2006	B
3608 Wheeler Rd		Augusta	1/28/2021	2,204	0.22	\$370,000	\$ 167.88	2001	B
3614 A J Dewey Gray Cir	Bldg A	Augusta	12/31/2020	4,097	0.11	\$505,000	\$ 123.26	1981	B
1926 Thomas Ln		Augusta	12/10/2020	3,835	0.30	\$157,000	\$ 40.94		C
2315 Central Ave		Augusta	12/4/2020	4,377		\$155,000	\$ 35.41	1976	B
3801 Woodlake Dr	Fresenius Medical Care	Hephzibah	11/9/2020	6,800	1.09	\$3,589,282	\$ 527.84	2015	B
1243 Augusta West Pky		Augusta	11/6/2020	8,420	1.26	\$3,450,000	\$ 409.74	2003	B
124 N Belair Rd		Evans	10/23/2020	3,280	0.41	\$475,000	\$ 144.82	1985	C
1227 Augusta West Pky	Executive Office Park	Augusta	10/22/2020	7,430	0.53	\$595,000	\$ 80.08	1993	B
2556 Tobacco Rd		Hephzibah	10/14/2020	12,000	1.37	\$950,000	\$ 79.17	2004	B
1201 West Ave		North Augusta	10/6/2020	3,320	0.85	\$ -	\$ -	1974	C
1201 West Ave		North Augusta	9/29/2020	3,320	0.85	\$310,000	\$ 93.37	1974	C
2320 Wrightsboro Rd		Augusta	9/11/2020	3,230	0.30	\$ -	\$ -	1980	C
202-212 Hudson Trce		Augusta	9/3/2020	5,875	1.69	\$750,000	\$ 127.66	2003	C
2755 New Barton Chapel Rd		Augusta	7/15/2020	2,931	0.27	\$275,000	\$ 93.82	1985	B
3604 Wheeler Rd	Overlook at Wheeler	Augusta	4/2/2020	6,000	0.09	\$200,000	\$ 33.33	1987	B
5172-5174 Whiskey Rd		Grovetown	3/23/2020	4,720	0.29	\$ -	\$ -	1990	C
1111 Garredd Blvd		Augusta	3/10/2020	4,638	1.78	\$ -	\$ -	2002	C
2047 Central Ave		Augusta	2/18/2020	4,391	0.34	\$315,000	\$ 71.74	1984	C
2047 Central Ave		Augusta	2/18/2020	4,391	0.34	\$285,000	\$ 64.91	1984	C
325 Georgia Ave	University Primary Care	North Augusta	2/6/2020	9,980	0.69	\$3,350,000	\$ 335.67	2017	B
1706 Magnolia Way		Augusta	1/24/2020	30,548	1.05	\$7,250,000	\$ 237.33	2009	B
2315 Central Ave		Augusta	1/24/2020	4,377		\$ -	\$ -	1976	B
2824 Hillcreek Dr		Augusta	12/12/2019	2,100	0.24	\$238,500	\$ 113.57	1999	B
2116 Walton Way		Augusta	12/6/2019	6,798	0.60	\$535,000	\$ 78.70	1973	C
904 Merry St		Augusta	12/3/2019	2,184	0.15	\$136,000	\$ 62.27	1950	C
2828 Hillcreek Dr		Augusta	12/2/2019	2,450	0.24	\$280,000	\$ 114.29	2000	B
2320 Wrightsboro Rd		Augusta	11/29/2019	3,230	0.30	\$ -	\$ -	1980	C
2848 Washington Rd		Augusta	11/25/2019	5,496	0.69	\$1,350,000	\$ 245.63	1979	B
2315 Central Ave		Augusta	10/22/2019	4,377		\$380,000	\$ 86.82	1976	B

MEDICAL LEASES

EXECUTED

Property Name - Address	SF Leased	Floor	Sign Date	Rent	Rent Type
4210 Columbia Rd, Build...4210 Columbia Rd	1325	1st	10/4/21	\$12.00/mg	Asking
3405 Washington Rd	2000	1st	9/26/21	\$14.40/mg	Asking
4274 Belair Frontage Rd	4000	1st	9/2/21	\$9.60/mg	Starting
5045-5047 Parham Rd	2000	1st	8/26/21	\$12.00/mg	Asking
442 Park West Dr	4024	1st	8/20/21	\$15.00/nnn	Asking
245 Meridian Dr	2450	1st	8/16/21	\$27.00/nnn	Asking
260 Meridian Dr	1500	1st	8/16/21	\$28.00/nnn	Asking
3725 Executive Center Dr	1800	1st	8/6/21	\$13.00/+util	Asking
245 Meridian Dr	2450	1st	7/21/21	\$27.00/nnn	Asking
435-437 Lewiston Rd	7700	1st	7/14/21	\$28.00/nnn	Asking
4416 Columbia Rd	1200	1st	7/2/21	\$14.00/mg	Starting
Eagle Point Shopping Ce...4534 Washington Rd	1600	1st	6/30/21	\$13.90/mg	Starting
Village at Hereford Farm5154-5161 Columbia Rd	1400	1st	6/29/21	\$15.00/nnn	Asking
Village at Hereford Farm5154-5161 Columbia Rd	1747	1st	6/29/21	\$18.00/nnn	Asking
280 S Belair Rd	3040	1st	6/28/21	\$15.00/mg	Starting
621 Ponder Pl	1405	1st	6/28/21	\$13.66/mg	Starting
4416 Columbia Rd	1200	1st	6/24/21	\$30.00/mg	Starting
The Shops at Pheasant...4336 Washington Rd	1500	1st	6/23/21	\$17.50/nnn	Asking
205 Addison Sq	1478	2nd	6/11/21	\$15.00/mg	Effective
502 Furies Ferry Rd	1800	1st	6/11/21	\$17.00/mg	Asking
4290 Belair Frontage Rd	3000	1st	6/10/21	\$11.20/mg	Starting
3618 Old Petersburg Rd	1000	1st	6/3/21	\$15.00/mg	Starting
Bldg 124210 Columbia Rd	1565	1st	5/23/21	\$10.25/+util	Asking
3506 Professional Cir	1400	1st	5/20/21	\$12.50/mg	Starting
Academy Center4216 Washington Rd	1260	1st	5/19/21	\$19.50/mg	Asking
Academy Center4216 Washington Rd	3010	1st	5/19/21	\$18.50/mg	Asking
4434 Columbia Rd	1200	1st	5/17/21	\$12.00/mg	Starting
621 Ponder Pl	1559	1st	5/10/21	\$12.00/mg	Asking
4408 Columbia Rd	1000	2nd	5/1/21	\$12.00/mg	Starting
Centre at Evans4435-4467 Washington Rd	3901	1st	4/15/21	\$11.83/nnn	Effective
805 Oakhurst Dr	2400	1st	4/7/21	\$12.00/mg	Effective
118 N Belair Rd	1976	1st	4/6/21	\$12.30/mg	Asking
3803 Washington Rd	2798	1st	4/3/21	\$15.00/nnn	Asking
4536 Washington Rd	7200	1st	3/29/21	\$7.00/mg	Effective
Bldg 2601 N Belair Sq	1600	1st	3/15/21	\$12.50/mg	Starting
5060 Wrightsboro Rd	1910	1st	3/15/21	\$12.00/mg	Effective
Evans Crossing4355 Washington Rd	1744	1st	3/9/21	\$21.00/nnn	Starting
4003-4017 Columbia Rd	3000	1st	3/3/21	\$12.00/mg	Asking
5119-5151 Washington Rd	1300	1st	3/2/21	\$24.00/nnn	Asking
Petersburg Shoppes500 Furies Ferry Rd	3000	1st	2/22/21	\$17.00/nnn	Asking
280 S Belair Rd	1440	1st	2/12/21	\$15.00/nnn	Starting
280 S Belair Rd	1333	1st	2/12/21	\$15.00/nnn	Starting
Bldg 164210 Columbia Rd	1770	2nd	2/8/21	11.53	Asking
Building 14210 Columbia	1200	2nd	2/4/21	\$14.00/mg	Asking
Office Bldg # 5 - Martine...4210 Columbia Rd	2195	1-2	2/1/21	\$12.00/mg	Asking
Bldg 84210 Columbia Rd	4125	1st	1/18/21	\$12.00/mg	Asking
280 S Belair Rd	1440	1st	1/11/21	\$14.60/mg	Starting
Office Warehouse Space4268 Belair Frontage Rd	2000	1st	1/4/21	\$8.10/mg	Starting
4290 Belair Frontage Rd	1500	1st	1/3/21	\$12.00/mg	Starting
4416 Columbia Rd	1200	1st	1/1/21	\$30.00/mg	Effective

ON-MARKET

Property Address	Property Name	Area	RBA	Rent/SF/Yr	mber Of Un	Year Built	Building Class	Land Area (AC)
985 Broad St		Augusta	30186	\$12.00 - 20.00		1948	B	1.00
616 Edgefield Rd		North Augusta	20000	\$15.00		2008	B	1.37
1220 George C Wilson Dr	George C. Wilson Medical Professional Ctr	Augusta	9984	\$16.50		1985	B	1.93
1265 Interstate Pky		Augusta	5060	\$17.50		2000	B	0.46
3614 B J Dewey Gray Cir	Bldg B	Augusta	5199	\$15.00		1986	B	0.13
2431 Peach Orchard Rd		Augusta	4517	\$13.55		1987	C	0.50
3604 Wheeler Rd		Augusta	6000	\$16.75		1987	B	0.09
1303 Dantignac St	Bldg IV	Augusta	55134	\$21.03 - 25.70 (Est.)		1995	B	1.45
820 Saint Sebastian Way	Professional Center 1	Augusta	99494	\$20.01 - 24.46 (Est.)		1978	B	5.72
818 St Sebastian Way	Augusta POB II	Augusta	119000	\$21.37 - 26.12 (Est.)		1987	B	1.57
1715-1721 Central Ave		Augusta	9452	\$7.00		1962	C	0.22
4389 W Maysfield Dr		Augusta	17593	\$14.75		2008	B	0.52
1607 Walton Way		Augusta	10332	\$16.50		1957	B	1.93
4106 Columbia Rd		Martinez	21401	\$11.60 - 14.18 (Est.)		1985	B	1.83
4485 Columbia Rd	Evans-Martinez Medical Center	Augusta	6234	\$11.26 - 13.76 (Est.)		1950	C	0.86

John Eckley, MBA, Civil Eng.



Consultative, client-focused and analytical, John is an industrial and commercial advisor for Meybohm Commercial, where his aim is to guide clients in accomplishing their greater collective financial goals, through portfolio planning, deal analysis and excellent client service. John earned his MBA and civil engineering degrees from Clemson University and is in the final stages of pursuing his CCIM (Certified Commercial Investment Member) designation. It's a combination of experience held by only John and his team member Jonathan Aceves in the Augusta market. John's extensive experience and training in solving real-world problems are what direct him in developing client strategies for real estate investments. John's specialties include industrial warehouse and flex-space properties, land & site selection, and general commercial work. He also partners with clients on their 1031 exchanges and sale-leasebacks and serves the medical community for both investment and office needs. His approach is unique, because it combines his process-oriented, engineering brain with his interest in developing strong relationships with clients.

Jonathan Aceves, CCIM, MBA



Jonathan serves as a Commercial Sales and Leasing Advisor with Meybohm Commercial. Originally licensed in 2005, Jonathan specializes in downtown development, portfolio planning, multifamily brokerage, and land & site selection. Jonathan's portfolio planning has mostly centered around advising owners with portfolios of commercial properties regarding sales and 1031 exchanges, along with underwriting potential transactions. Jonathan has worked extensively in Site Selection and Commercial Land Brokerage. Notable site selection clients include Domino's Pizza, SRP Federal Credit Union, Hardees, Popeyes, Whit's Frozen Custard, and many others. Jonathan's approach to site selection differs to that of many of his competitors in that he starts from a list of all potential sites, rather than simply on-market sites. This tends to be more work but has led to finding off-market ideal locations for his clients. Jonathan also focuses on Multifamily brokerage, with his track record including numerous downtown duplexes and quads, along with Cedar Pines Apartments and Ridgewood Apartments. His approach with multifamily is to reduce the work required by a buyer to underwrite—leading to faster sales and higher prices.

HOW WE HELP OUR CLIENTS

LOCAL EXPERTISE MEETS ADVANCED DATA & MARKETING

DATA-DRIVEN DECISION-MAKING

The numbers speak for themselves and we dig deep to understand ROI/IRR, so you can know the best course given the data

TOP-OF-MARKET LISTING PRESENTATION

We aim to present all of our listings in a manner that allows the highest and best user to understand if they should be interested in a matter of seconds.

SEGMENTED, DETERMINED MARKETING

Augusta's largest team of commercial brokers is also the areas most sophisticated real estate marketers. We collect, target and market our listings.

EXPERIENCED NEGOTIATORS/DEAL-MAKERS

We negotiated on behalf of our clients, making sure their best interests are closely guarded, while creatively working with others to get deals done!

BUSINESS-MINDED EXPERTISE

We are a team of CCIM-educated brokers with MBAs and with experience running our own businesses

ASSET-CLASS-FOCUSED

Being connected to the buyers, sellers, landlords and tenants, and understanding your particular type of asset matters. We are team of brokers with specific asset-type focus.